



## POSITION DESCRIPTION

<b>Position:</b>	<b>Senior Counsel – China</b>
<b>Department:</b>	<b>Compliance &amp; Enforcement</b>
<b>Location:</b>	<b>Beijing</b>
<b>Reports to:</b>	<b>Senior Director, Enforcement – APAC</b>

---

### Summary:

BSA | The Software Alliance is the leading advocate for the global software industry before governments and in the international marketplace. Its members are among the world's most innovative companies, creating software solutions that spark the economy and improve modern life. With headquarters in Washington, DC and operations in more than 60 countries around the world, BSA pioneers compliance programs that promote legal software use and advocates for public policies that foster technology innovation and drive growth in the digital economy.

The Senior Counsel – China manages BSA's enforcement activities in China. The Senior Counsel is responsible for all aspects of managing BSA's enforcement portfolio, including identifying appropriate targets, developing the evidence necessary to bring a successful case, managing outside counsel, and coordinating with members. The Senior Counsel – China reports to the Senior Director, Enforcement – APAC based in BSA's APAC regional office in Singapore.

### Professional Experience and Qualifications:

- Law degree with at least 8 years' experience with multinational company or law firm.
- Chinese qualified lawyer with IP experience.
- Strong communication and interpersonal skills.
- Excellent oral and written English skills necessary.
- Knowledge about software industry and cyber security a plus.
- Keen on learning.
- Good team player.
- Possess a good working knowledge of the political processes in the countries of Asia.
- Able to work in a team and independently.

### Key Responsibilities:

- Lead the enforcement team in the office under the guidance of the Senior Director, Enforcement – APAC.

- Manage the enforcement budget, ensuring recovery targets are hit and expenses are managed appropriately
- Engage actively with members on all aspect of BSA's work, including close coordination with members on enforcement actions
- Actively manage outside counsel to ensure cases are run as efficiently and effectively as possible
- Maintain and expand BSA's relationships with court, procuratorate and other government agencies, including NCA and local CAs, AICs and PSBs.
- Ensure all BSA policies are adhered to, including that all compliance requirements are met, and BSA's case management system and other tools are appropriately deployed and utilized
- Collaborate with BSA's marketing campaigns to drive appropriate messaging into the market

### **About BSA Benefits:**

BSA recognizes that benefits play an important role in your selection of an employer. We offer generous benefits including many unique benefits and perks to our employees in locations around the world and encourage everyone to live a healthy, balanced life. Our comprehensive benefits include:

- Reimbursement for health and personal life insurance
- Paid time off and holidays
- Three weeks' paid sabbatical every five years
- Health/Fitness and Financial/Tax Advice reimbursement
- Professional development, continuing education (including tuition reimbursement) and training
- Casual dress

### **How to Apply:**

To apply for this position, please submit your resume and cover letter to [careers-apac@bsa.org](mailto:careers-apac@bsa.org). Include the position title and location in your Subject Line.

BSA is an Equal Opportunity Employer and values diversity. We embrace and reflect diversity in our staff and seek skilled individuals who are motivated and passionate about the industry, our work and expansive community.

Thank you for your interest in career opportunities at BSA | The Software Alliance!

Posted: September 26, 2017