



POSITION DESCRIPTION

Position: Senior Counsel, Enforcement
Department: Compliance Solutions
Location: Washington, DC
Reports to: Associate General Counsel & Senior Director,
Enforcement

Summary:

BSA | The Software Alliance is the leading advocate for the global software industry before governments and in the international marketplace. Its members are among the world's most innovative companies, creating software solutions that spark the economy and improve modern life. With headquarters in Washington, DC and operations in more than 60 countries around the world, BSA pioneers compliance programs that promote legal software use and advocates for public policies that foster technology innovation and drive growth in the digital economy.

Senior Counsel, Enforcement serves as legal counsel representing BSA member company interests in North America and EMEA. Primary responsibilities include ensuring the end user enforcement programs' operations throughout the regions are consistent with the strategic interests of BSA member companies; managing the day to day execution of the programs' operating plans; and other duties as assigned from time to time by BSA's Associate General Counsel and Senior Director, Enforcement.

This position will supervise other BSA employees and oversee the work of outside counsel.

Professional Experience and Qualifications:

- Juris Doctor and D.C. bar admission required with 4 to 6 years of legal experience in law firm or in-house law department
- Litigation, enforcement, or regulatory compliance experience required, with preference for civil litigation in Federal courts
- Hands-on, practical approach to the law and experience working with information technology and copyright issues is highly favored
- Solid, demonstrable negotiating skills
- Management of outside counsel, as well as oversight of a large portfolio of cases
- Strong leadership skills with the ability to establish and maintain positive client-attorney relationships with evidence of ability to represent varied yet related client interests
- Domestic and international experience preferred

- Ability to analyze data in order to establish and track annual budgets, operating plans, as well as case and member metrics
- Proven track record of developing and maintaining collegial work relationships
- Ideal candidate is detail-oriented, results-focused, and capable of inspiring trust and confidence

Key Responsibilities:

- Managing outside counsel to drive efficient results that are consistent with the programs' operating plans, as well as member objectives
- Overseeing investigations of and negotiations with corporate end-users suspected of engaging in copyright infringement
- Developing and maintaining consistent enforcement procedures and protocols
- Ensuring processes are operating efficiently
- Reporting to and communicating with BSA staff and member companies in relation to specific matters and issues
- Effective budget management, including active supervision of enforcement activities and related costs
- Other legal duties as assigned

About BSA Benefits:

BSA recognizes that benefits play an important role in your selection of an employer. We offer generous benefits including many unique benefits and perks to our employees in locations around the world and encourage everyone to live a healthy, balanced life. Our comprehensive benefits include:

- Generous health, disability and life insurance
- Exceptional 401k plan employer contributions
- Year-end office shut down between Christmas and New Year's
- Three weeks' paid sabbatical every five years
- Generous paid maternity and bonding leave
- Emergency backup childcare
- Health/Fitness and Financial/Tax Advice allowance
- Professional development, continuing education (including tuition reimbursement) and training
- Casual dress

How to Apply:

To apply for this position, please submit your resume and cover letter to careers-americas@bsa.org. Include the position title and location in your Subject Line.

BSA is an Equal Opportunity Employer and values diversity. We embrace and reflect diversity in our staff and seek skilled individuals who are motivated and passionate about the industry, our work and expansive community.

Thank you for your interest in career opportunities at BSA | The Software Alliance!

Posted: October 30, 2019